

**ORGANIZATIONS SUCH AS IBM, DAIKIN, AND THE STRAUMANN GROUP TRUST US FOR THEIR ENTERPRISE AI SOLUTIONS BECAUSE WE PROVIDE INDUSTRY LEADING MACHINE LEARNING, COGNITIVE, AND COMPUTER VISION SOLUTIONS TO SOLVE BUSINESS PROBLEMS SUCH AS DEMAND FORECASTING, DOCUMENT PROCESSING, AND VISUAL INSPECTION WHILE CREATING FINANCIAL, CAPABILITY, AND STRATEGIC ROI**

## FINDABILITY SCIENCES, INC.

75 State Street, Ste 100,  
 Boston, MA 02119

[www.findability.ai/federalcontracting](http://www.findability.ai/federalcontracting)

## SB TELECOM AMERICA CORP.

12130 Millennium Drive 3F,  
 Los Angeles, CA 90094

<https://usa.sb-telecom.com>

## ALLIANCE

SB Telecom America (SBTA) is allied with Findability Sciences (FS) in the following roles:

1. JV partner in Japan
2. Investor
3. Sales partner in US



**ISAO MATSUGAYA**

SBTA VP and Head of AI  
 FS Strategy Head

[isao.matsugaya@g.softbank.co.jp](mailto:isao.matsugaya@g.softbank.co.jp)



**SAGAR MAHURKAR**

FS Director of Technology  
[msagar@findabilitysciences.com](mailto:msagar@findabilitysciences.com)  
 (978) 614-5943

## WHO WE ARE:

- **FINDABILITY SCIENCES** is an Inc Magazine Inc. 5000, Financial Times FT 500, and US Government SBA Microenterprise of the year award-winning Enterprise AI company that provides Data and AI products, services, and solutions for digital transformation.
- **Findability Sciences** is headquartered in Boston, Massachusetts, and has offices across the United States, Japan, and India serving governments and customers across Manufacturing, Telecom, Retail, Finance, Real Estate, Energy, Airline, and Pharmaceutical domains.
- Our proprietary platform – Findability.ai, enables our customers across industries and geographies to accelerate their Data-to-AI journey allowing them to build their IP and Data Science capabilities besides executing strategically to derive Financial ROI.
- We deliver significant value to our clients through a unique blend of data and AI excellence, process automation, global delivery, and AI-led transformation consulting capabilities.
- We are a group of data scientists, data engineers, and software development experts helping businesses accelerate the development of industry leading software solutions and applications.
- Our team is composed of experienced engineers and architects working to provide Data first Strategy, Data Modernization, and Mitigation advice and solutions to our clients.

## WHAT WE DO:

### SOLUTIONS:

- DEMAND FORECAST
- PROPENSITY TO PAY
- PRICE PREDICTION
- RECOMMENDATIONS
- CHURN PROPENSITY

### TECHNOLOGY PRODUCTS:

- **MACHINE LEARNING**
  - ✓ Exploratory Data Analysis
  - ✓ Self-Learning Multi-modeling Forecasts, Propensities, & Predictions
- **NATURAL LANGUAGE PROCESSING**
  - ✓ Document Processing
  - ✓ Conversational AI
  - ✓ Sentiment and Persona
  - ✓ Summarization
  - ✓ Text Classification
- **COMPUTER VISION**
  - ✓ Object Detection
  - ✓ Image Classification
  - ✓ Advertisement Classifier

### SERVICES:

- DATA MIGRATION AND MODERNIZATION
- APP MODERNIZATION
- DATA GOVERNANCE, RISK, AND COMPLIANCE

## CLIENTS

